



RESPONSE TO:

RFI - Nursing Professionals Needed in NH (RFQ 1468316)

1) Company Name and brief description of company's business size

Company Name: **AB Staffing Solutions, LLC**
Mailing Address: 3451 S. Mercy Road, Suite 102
Gilbert, AZ 85297
Telephone & Fax Numbers: (480) 345-6668 Office
(855) 782-3347 FAX
DUNS Number: 095931486
Website Address: <https://www.abstaffing.com>

In 2019, the company generated \$73M in service revenues. AB Staffing Solutions employed 75 staff and 1,950 W-2 health care professionals including RNs, respiratory therapists, nursing / medical assistants, and a variety of other medical skill sets. Additionally, the company utilized the services of 600 independent contractor physicians and advanced practice providers.

Recent AB Highlights:

- 2019, Ranked as the top healthcare staffing company on the Forbes list of America's best professional recruiting firms
- 2019, 2,500+ successfully recruited and placed healthcare providers
- Leadership with experience placing healthcare and public health professionals in 40+ countries

2) Name, telephone number, and e-mail address of a company point of contact who has the authority and knowledge to clarify response with Government representatives

Point of Contact: Josh Smith
Telephone Number: (480) 719-7258
E-mail Address: josh@abstaffing.com

3) Availability/Responsiveness/Time how quickly can get services to Southern New Hampshire

ABSS has placed thousands of qualified and available professionals to the past 15+ years. Our team of 35 recruiters specialize in sourcing, recruiting, qualifying, and deploying contract staff, primarily healthcare professionals, nationwide. Our internal compliance team (9 team members) prime source verify licenses, conduct background investigations, and put together a complete credentialing package in compliance with The Joint Commission or specific facility requirements. ABSS is a The Joint Commission certified organization.



ABSS has built an internal database of over 260,000 healthcare related candidates which can be accessed by key word search (Boolean logic) to efficiently match qualified candidates to the specific needs of the client. We identify candidates that have corollary experience in terms of specialty, location, experience, education, and certifications.

The following references is an example of AB's capability to identify and deploy staff to various locations throughout the United States ASAP.

4) References / Relevant COVID-19 Past Performance:

The following relevant past performance is solely focused on the support that we have recently provided in support of the battle against the COVID-19 pandemic to include recruitment capabilities, medical screening services, and other supporting abilities.

HHS COVID Placements by ABSS (Prime Vendor – Caliburn)

AB Staffing has been a pivotal provider of physicians and advanced practice providers to the effort in New York City in response to the COVID Pandemic. Over the course of the past 2 weeks we deployed over 30 physicians and 5 advanced practice providers. The primary areas of expertise have been physicians with a background in Critical Care, Emergency Room, and Hospitalist/Internist. These providers have initially supported the opening of a major hospital convention center and are now transitioning to a staff augmentation project to be deployed to local area hospitals in New York City who are experiencing the most significant staffing shortage impact for physicians.

- Deployed 35 providers (Critical Care, ER, Internist, Advanced Practice) to New York and Miami
- 130 engaged providers (Physician and APP) submitted within 2 weeks.
- Date of performance, March 22nd – Ongoing
- Contract Value, \$3,000,000

Reference

Chief Medical Officer

Joe DeLuca, MD

ideluca@chsmmedical.com

(973) 600-7564

ABSS Department of Energy COVID Work

AB Staffing Solutions is providing COVID-19 Response Capabilities, to include Employee Health Service Medical Support Services to Sandia National Labs in Albuquerque, NM & Livermore, CA. The testing site is set up as a drive-thru facility. Patients have been prescreened by a Physician, have an order and are scheduled before they come to the testing site. Patient tests are performed two hours per day, one hour in the morning, one hour in the afternoon. Other hours during the day are spent processing paperwork and packing specimens for testing.



Staff collects diagnostic respiratory specimens and assists in the development and implementation of infection prevention and control practices for patients with suspected COVID-19.



Reference – Program Manager's Name and Telephone Number:

Renee Holland – 505-284-4843, Anna Marie DeCoste – 505-844-5411

August 2016 – July 2021

Total Contract Value; \$17,000,000+

The above services were added on to an existing contract, where ABSS manages an occupational health clinic with 40+ FTE's.

Veterans Affairs Medical Center (VAMC) COVID Placements by ABSS

- VISN 2 (New York) – 56 Critical Care and Emergency Department Registered Nurses, 8 Respiratory Therapists
- New Orleans VAMC – 25 Critical Care Registered Nurses, 11 Respiratory Therapists
- Michael E. DeBakey VAMC (Houston) – 10 Critical Care Registered Nurses
- VISN 12 (IL and WI) – 7 Respiratory Therapists
- Long Beach VAMC – 5 Critical Care, 5 Dialysis and 5 Med Surg Registered Nurses

Reference – Prime Vendor, Solvet Services

CEO

Jares Sere

jsere@sovlet.com

(337) 534-8156

Brief Recap – Services launched within one to two weeks of receiving a purchase order.

April 1, 2020 – March 31, 2020. Contract Value, \$5,000,000.



AB Healthcare Employee Workforce Monitoring Program

States currently serviced – Arizona, Texas, Florida, New York, Ohio, Virginia, Washington DC, and New Mexico

Services – ABSS provides nurse or medical assistants, PPE and medical oversight. Sites include 24/7 screening, office hours, or a set schedule.

Clients include - Private corporations, State and Federal Agencies. Currently screening 30,000 individuals daily to include 24/7 and weekend services. 100+ nursing assistants providing services at these sites. Below are two government references receiving these services.

Reference – Arkansas Department of Human Services
Chief of Security and Compliance

Bret Hays

brett.hayes@dhs.arkansas.gov

(501) 396-6456

Brief Recap – Services launched within five business days. Provided 5+ nursing assistants, PPE and medical oversight. April 23, 2020 – May 31, 2020. Contract value \$150,000.

Reference – US Department of the Treasury
Director of Safety, Health and Emergency Preparedness

JM Thomas

james.thomas2@treasury.gov

(202) 213-8133

Brief Recap – Services launched within two business days. Provided nursing assistants, PPE and medical oversight. April 27, 2020 – Sept 30, 2021. Contract value \$778,690.20.

5) Additional Information – ABSS COVID 19 Leadership

ABSS' Chief Medical Officer (CMO), Dr. Erik McLaughlin, has a great deal of experience as an Emergency Room Physician, worked on six continents, directed regional medical service areas and has provided services to various Government facilities. Additionally, he earned his Master's Degree in Public Health from Tulane University, is a Diplomat in Travel and Tropical Medicine and has completed a Fellowship in Rural and Remote Medicine. Dr. McLaughlin also is an active writer/contributor of regular updates and medical intelligence reports on the epidemiology and treatment of COVID19. Through his company, "Adventure Doc", Dr. McLaughlin provides education/training on a variety of topics including Remote and Expeditionary Medicine and Humanitarian Medical Response. His skill sets are transferable in developing on-site education programs and on-line training programs should they be needed regarding COVID-19 topics.



ABSS' Specialist - PhD Infectious Disease Epidemiologist, Dr. Susan Cheng is a trained infectious disease epidemiologist, with an MPH and PhD in Epidemiology from the University of California, San Diego/San Diego State University joint program. She joined Benedictine University's Department of Public Health in 2013 and currently serves as Associate Professor and Chair. Prior to the role, she researched HIV and STI infection and response at the Antiviral Research Center at UCSD and focused on HIV risk behaviors and methamphetamine use for her dissertation. Dr. Cheng has advised on infectious disease identification, surveillance, and response, as well as managed teams and mentored students in research and public health practice. She has several publications in peer-reviewed journals and has presented locally and nationally at a variety of public health conferences, including the American Public Health Association, Illinois Public Health Association, the World Conference on Disaster Management, and the National Rural Health Association Conference.